

WTW VOUCHER TELECONFERENCE NO. 3
STRATEGIES FOR LEASING IN A TIGHT HOUSING MARKET
TUESDAY, AUGUST 15, 2000
1:00 P.M. – 2:15 P.M. EST

WELCOME AND INTRODUCTION

10 Minutes

Amy Jones, Consultant to Quadel Consulting Corporation

- Purpose of Teleconference Series
- Teleconference Protocol
- Agenda Overview
- Introduce Presenters

HUD UPDATE

15 Minutes

Kathryn Greenspan, U.S. Department of HUD

Jerry Benoit, U.S. Department of HUD

- Exception Payment Standards
- 40% Maximum Initial Rent Burden
- Overview of Strategies for Leasing in a Tight Market

LEARNING FROM EACH OTHER: LEASING STRATEGIES AND TIPS

25 Minutes

John Day, DuPage County (IL) Housing Authority (Invited)

Penny Zanderwall, Denver (CO) Housing Authority

Phil Siciliano, Monmouth County (NJ) Housing Authority

Peter Bast, Minnesota Office of HUD

QUESTIONS AND ANSWERS/DISCUSSION

25 Minutes

Moderator: Amy Jones, Consultant to Quadel Consulting Corporation